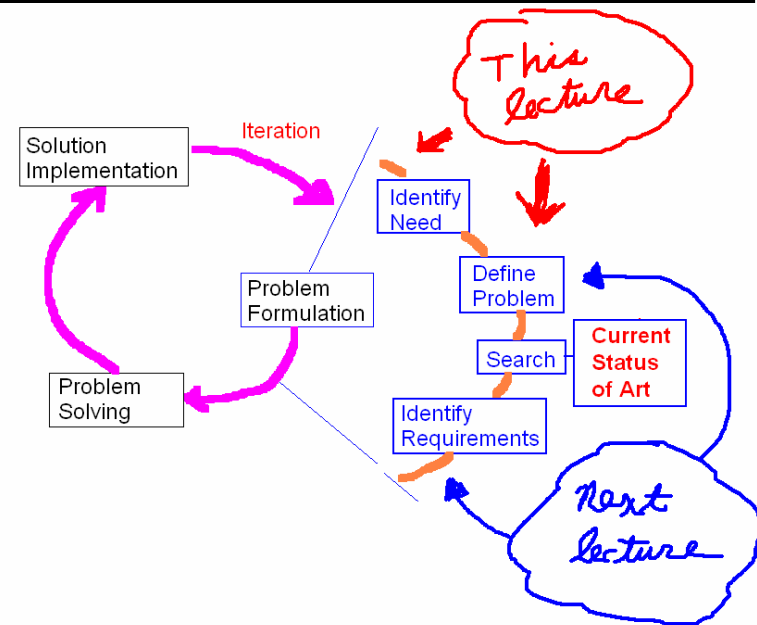


# Problem Formulation and Design Requirement

- **Contents**

- Identify Needs
- Define Problems
- Current Status of Art
- Identify Requirements



- **Goals**

- Why need identification and problem definition are important
- Strategies for gathering information about a problem
- Develop a set of **requirements** for a problem (next lecture)

# Problem Formulation

- “The process of converting a dissatisfied situation into a well-understood problem”
  - **Understanding** the problem, **Not finding solution** to the problem
  - Einstein: “*The mere formulation of a problem is far more essential than its solution, which may be merely a matter of mathematical or experimental skill. To raise new questions, new possibilities, to regard old problems from a new angle requires creative imagination and marks real advances in science*”
  - It’s result?
    - **Need Identification** and **Problem Definition**
    - Clear set of **Requirements** that can guide the design process through to its completion



# Identifying Needs and Defining Problem

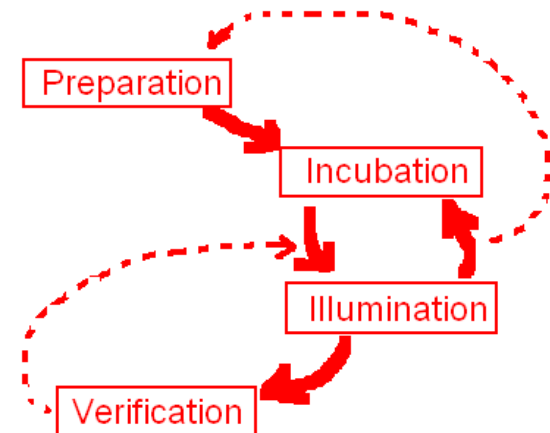
- **Identify Needs**
  - Dissatisfied situation
  - Need exists
  - Accept responsibility for corrective actions
  - “Attitude”?
    - Pioneer Mentality
    - Identifying a need and accepting responsibility for meeting it
    - Commit time, energy, and resources
- **No Rush to get a solution** after Needs Identified:
  - A wrong problem may be solved!
  - A symptom may be solved!
  - **A part** of the problem may be solved!
  - Or a partial solution is obtained

# The Blind Men and the Elephant

- Pillar? Rope?  
Tree branch?  
Hand fan?  
Wall? Pipe?
- Parts vs. Whole
- Need of  
communication

# Creativity

- Unleashing Your Creativity- “How can one gain better access to his or her creative energy?”
- **Creativity** as Process
  - **Preparation:** Ground work. Background of the situation
  - **Incubation:** Taking time out. A rest period.
  - **Illumination:** Getting the answer (Aha!). The light bulb is on! Generate Ideas.
  - **Verification:** Does the idea work? Confronting and solving the practical problems.



## **Answer:**

- Nothing--it just let out a little whine.

# Mental Barriers and Puzzles

- Mental Barriers
  - a collection of misconceptions, misunderstandings, biases, mindsets, predispositions, assumptions, and emotions that **prevent** a person from **understanding, identifying, or comprehending a problem and solving it.**
- Puzzles
  - Puzzles are fun and educational
  - They usually have a simple solution
  - They usually represent one or more mental barriers

# Types of Mental Barriers

- Many different types of mental barriers, including, but not limited to:
  - False assumptions and nonexistent limitations
  - Typical solutions
  - Making things more difficult than they are: being overwhelmed
  - Incomplete or partial information
  - Information and sensory saturation
  - Associative thinking
  - Misunderstanding
  - Inability to communicate properly
  - Emotions-, culture-, and environment-related barriers
  - Fear
  - Orderly vs. chaotic; Analysis/synthesis dilemma
  - Falling in love with an idea
  - Improper methods of solution
  - Over-abundance of resources

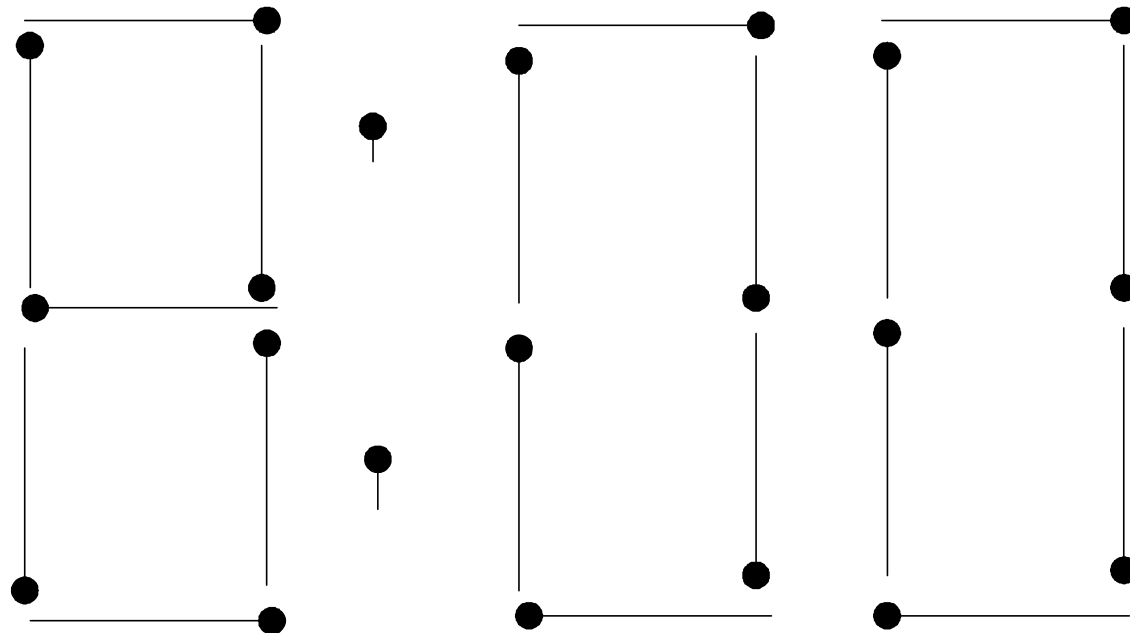


# Attributes of Creative People

- Discipline and Self-Confidence
- Adaptability and Resilience
- Conceptualization and Recall
- Flexibility and Fluency
- Visualization Ability
- Curiosity
- Comfort with Complexity
- Mental Agility, detachment, and playfulness
- Skeptical of Accepted Ideas
- Persistence and Capacity
- Informality
- Originality

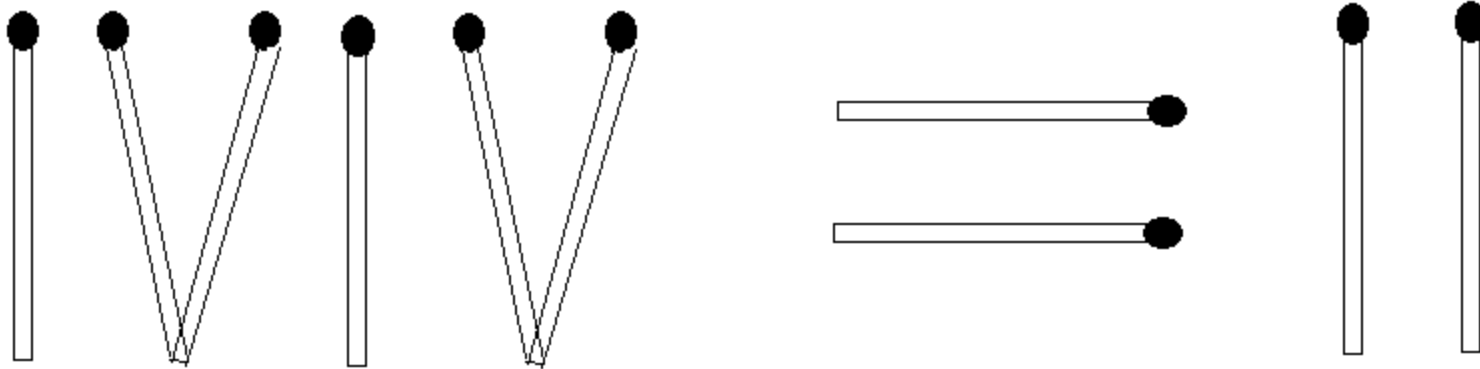
# Puzzle

- Moving only two matches, how can you change the time to half the current value?
  - (source: S. B. Niku)



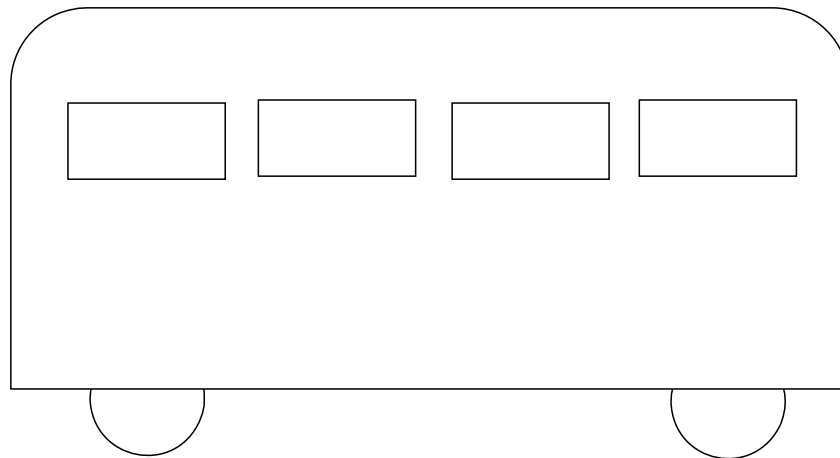
# Puzzle

- Change only one stick to make a true equality (no unequal sign accepted)



# Puzzle

- In what direction does this bus go?



## Approaches for Creative Solution

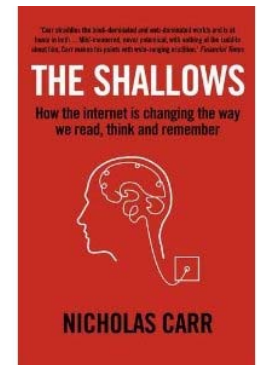
- Powerful approaches
  - Brainstorming
    - Creation of Affinity Diagram
    - Creation of Cause-and-Effect Diagram
  - Synectics
    - “joining together different and seemingly irrelevant elements”
    - Analogy (Personal, Direct, Symbolic, Fantasy)
  - TRIZ
    - The Theory of Inventive Problem Solving
    - Systematic method based on the hypothesis that creative innovations follow universal principles which can be followed.

# Brainstorming

- A group process
- Popularized but misunderstood –
  - Not just “sitting down and thinking of ideas”
- A process with guiding principles
- Primary Goal
  - Generation of a large quantity of ideas – “quantity breeds quality”
- Core Elements
  - No judgment of other people’s ideas is allowed
  - No judgment of your own ideas is allowed
  - Build onto the ideas of others
  - Welcome wild ideas
- People Involvement
  - Gather a diverse team of people
  - Designate a facilitator
  - Keep everyone involved

# But can 'I' give a storm to my brain?

- “I’m, therefore, I’m right”: Opinion by Jim Sollisch in Christian Science Monitor, July 21, 2011
  - The culture of ‘I’
  - Base our thinking and behavior almost exclusively on personal experience
  - “I experience, therefore, I am right”
  - Result: Lack of critical thinking
  - What accelerated Americans to become shallow thinkers?  
Internet’s segregation by their interests
- “The Shallows: What the Internet is doing to our brains” –by Nicholas Carr
  - “The Internet rewards shallow thinking: One search leads to thousands of results that skim over the surface of a subject.”
  - People skim on line; they don’t read.
  - And there is tangible evidence, based on studies of brain scans, that the medium is changing our physical brains, strengthening the synapses and areas used for **referential thinking** while weakening the areas used for **critical thinking**.



## Problem Definition (Answer to “what is THE problem?”)

- Process of Defining Problem
  - Outline why the present situation is so dissatisfying
  - Asking questions about it
  - Comparing it to other situations that are familiar or where experience already exists
  - Gaining and understanding what caused it.
  - Then “*one sentence problem statement*” which includes every element
- **Needs from customer:**
  - “**Actually, we need help figuring out how to fit everything in our room... it’s way too small for all of our stuff,**”
  - **And your problem statement is?**



# Gathering Information

- Search for Current Status of Art
  - Patent Search
  - Web Search
  - Market Search
- Customer Interview
  - Customer Interview
  - Focus group interview
  - Objective is to define needs not to wring out a solution
- Gathering Information from Within the Design Team
  - Draw insight from previous experiences
  - Focus on customers needs NOT team's own needs
  - Use Creativity

# Class Activity

- Form a Group (temporary)
- Define the needs and Identify the problem
  - “Individual Idea Generation (10 minutes)
  - Brainstorming (10 minutes)
- Writing and Submission (10 min)
  - Problem Definition --- 1 complete sentence